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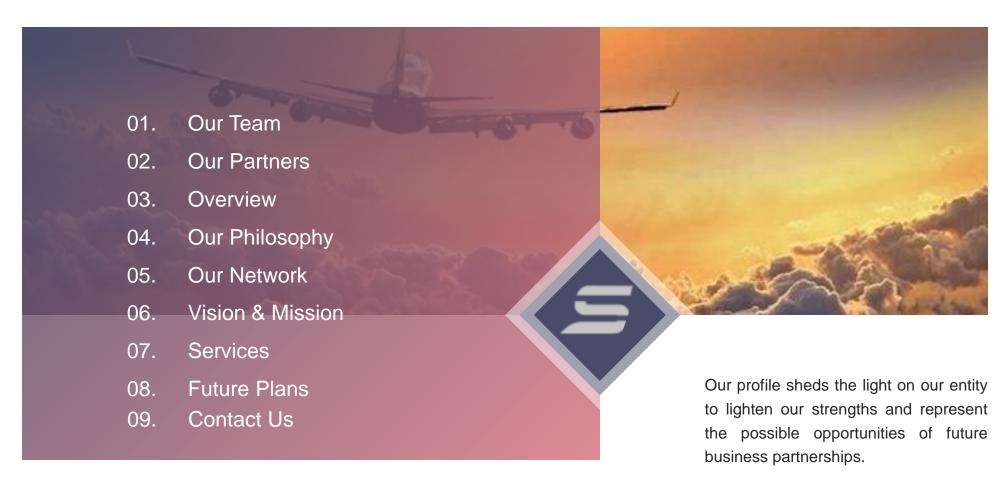


Amman – Jordan Sweifieh Alwakalat Street

#SpexExps



# **CONTENT**





Logistics is a sensitive issue that affects directly Jordanian and the world economy. I've been striving on developing this sectors for years with the vision of building a Jordanian logistics company that competes on an international standard, because Jordan is the middle of the Middle East and should be the logistics hub by serving the Middle East region.





Eng. Mahmoud Al Khayyat Co-Founder/ GM







Mahmoud N. Al Khayyat is one of the most knowledgeable and experienced logistics professionals and a consultant in TRC for courier sector.

IND Eng, CSCP, TQM, CS, Certified Sales Manager, DGR Certified, Coaching Certified, TUV Certified.

Sales and Business Development	70%
Political Work	25%
Logistics Consulting	90%

# **Our Team**

Ahmad Bdour Field Operations Manager

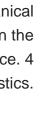
Bachelor degree in Mechanical Engineering. 6823years Major in the Jordanian Military – Arab Arm Force. 4 years of experience in logistics.





Eng. Mohammad N. Braik
Supply Chain and Logistics Director

ELE and MIS from The American University of Sharjah, EFQM, TQM, SEO, ASO, ToT, NLP, Procedure writer, Google Drive. 10 years in development, training, and OSA operations and TQM.



Maya Jaber CS Manager

Bachelor Degree from California University in Philosophy and Social Studies, 3 years experience in customer service and logistics.





Raya Naimat
Chief Accountant

Bachelor Degree in Business Administration and 8 years experience logistics and customer service.



# OUR CUSTOMERS Are Our Business Partners

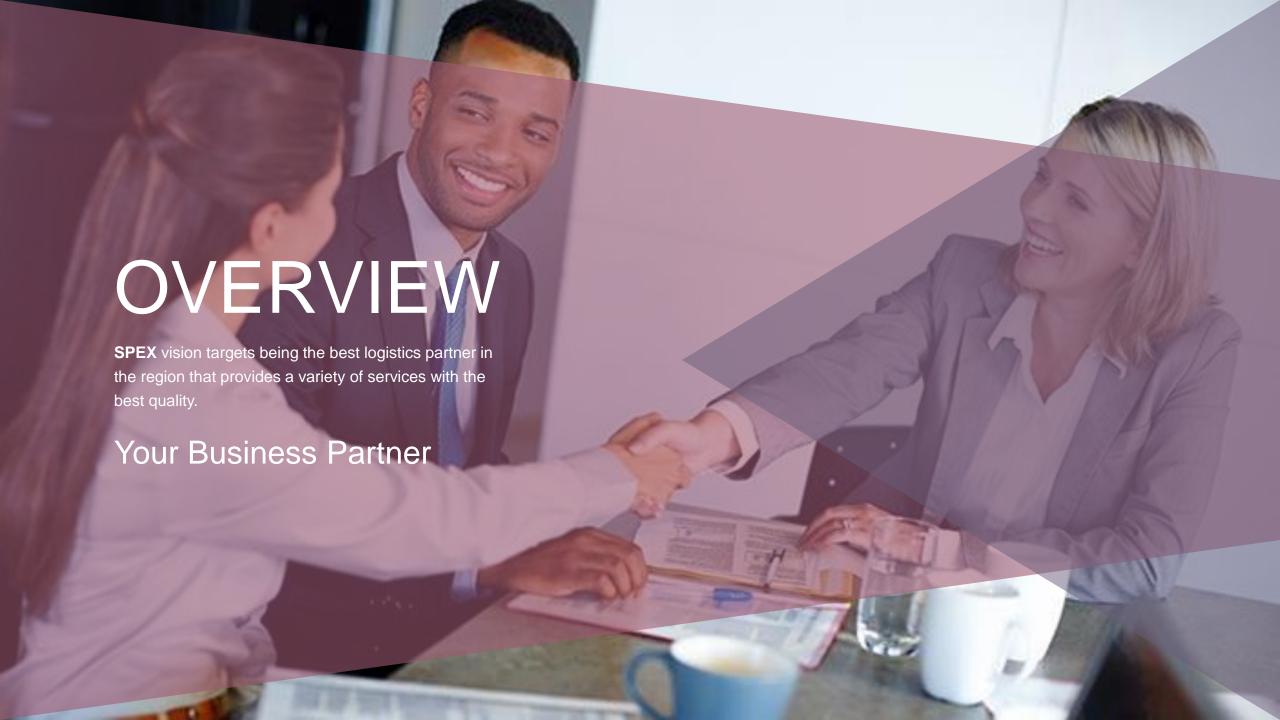






OUR CUSTOMERS

Are Our Business Partners





#### WE PROVIDE

concrete and reliable courier and freight forwarding services for local and foreign companies operating in the region.



#### WE HAVE

innate advantages in administering courier & freight Solutions.



#### WE ARE

able and ready to meet your short and long term contract needs .



#### WE VALUE

your time and we are here to support our clients from our first meeting to the last day of work.



#### **WE ADAPT**

in a fast paced and work intensive business environment with a communication strategy that keeps a constant relay between managers, employees, and clients for which our team is informed and accountable.

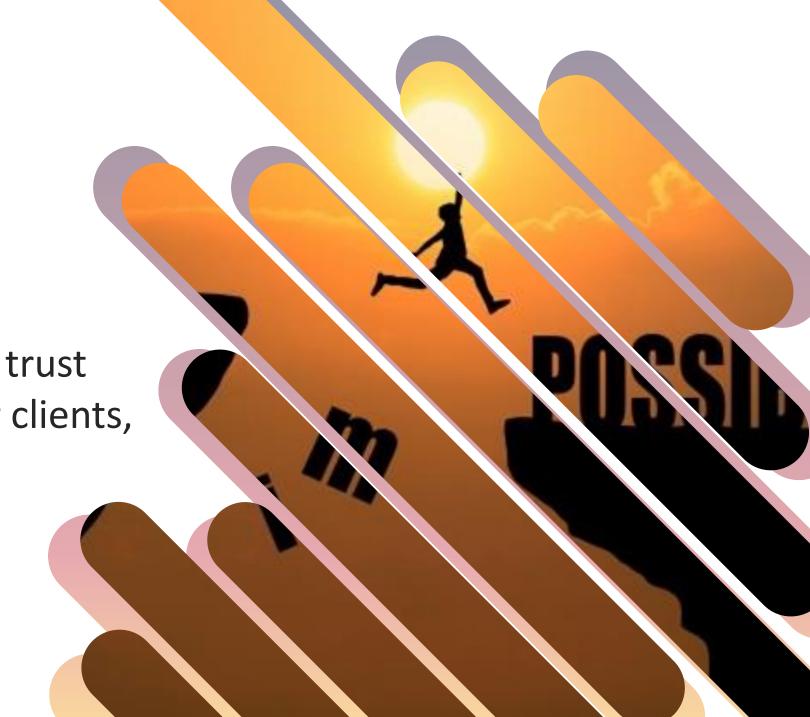


Our philosophy is to thrive for excellence and to provide competitive, efficient and reliable resource solutions.

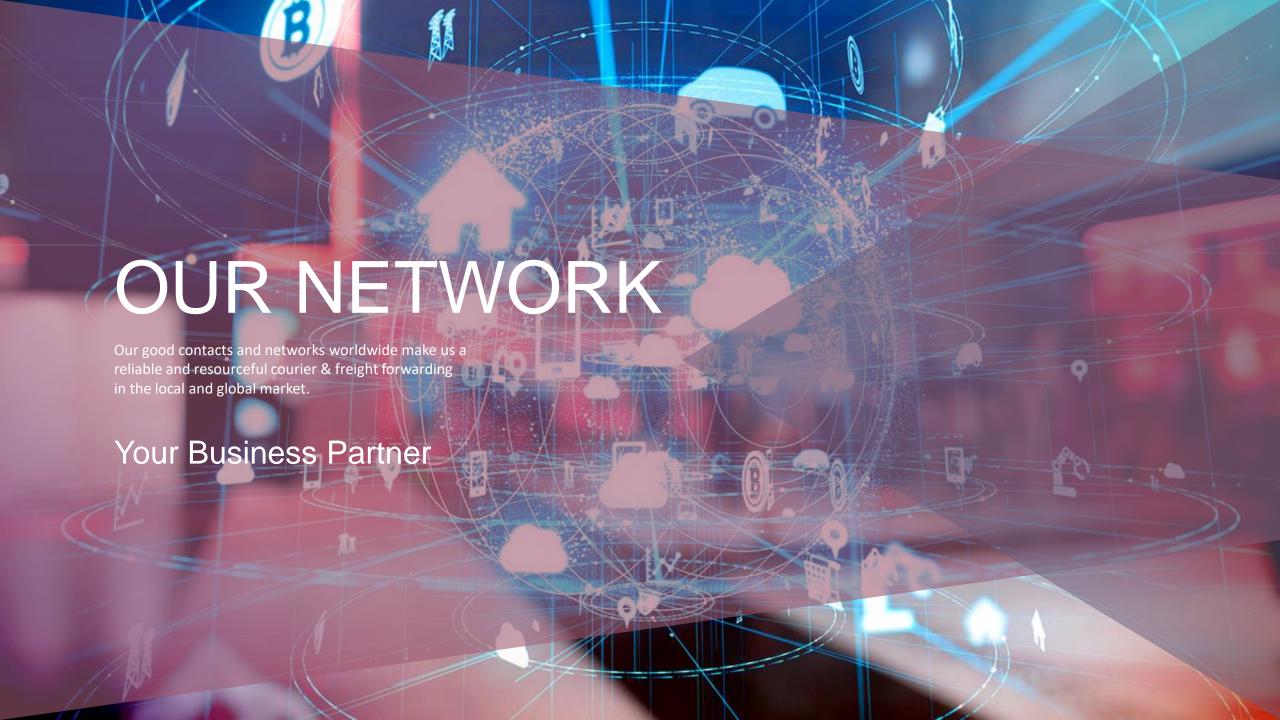


# **MOTIVATION**

The focal element of our philosophy is to establish trust and authenticity with our clients, making our motto.







## Wide Presence

Our wide presence in the shipping market and knowledge expertise had always been an asset to our customers as they believed that they are able to depend on us to provide them with service for there our shipments & logistics with a competitive price. **Spex** prides itself in being able to meet all the logistics needs of the customers.



# **Customers Needs**



#### **VARIETY OF SERVICES**

One of our strengths is to provide a variation in our services that suite most of our customer needs with best quality and prices compared to our competitors.



#### **EDUCATE OUR CUSTOMERS**

We strive hard to educate our customers about their rights, procedures, and setups that best fits their business.



#### **DEVELOPMENT IN SOLUTIONS**

Our specialized Socio-Technical development team was chosen from the best education firms in the region with the diversity that ensures creativity and innovation. We have experts in Logistics, Engineering, Quality, MIS, Coaching and Management.



# Don't Wait For Opportunities Create it!



# WHY SPEX?!



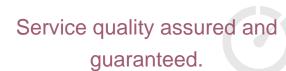
Working closely with customers to improve their performance and reduce costs.



Providing experienced and professional service.



Flexible and creative service.





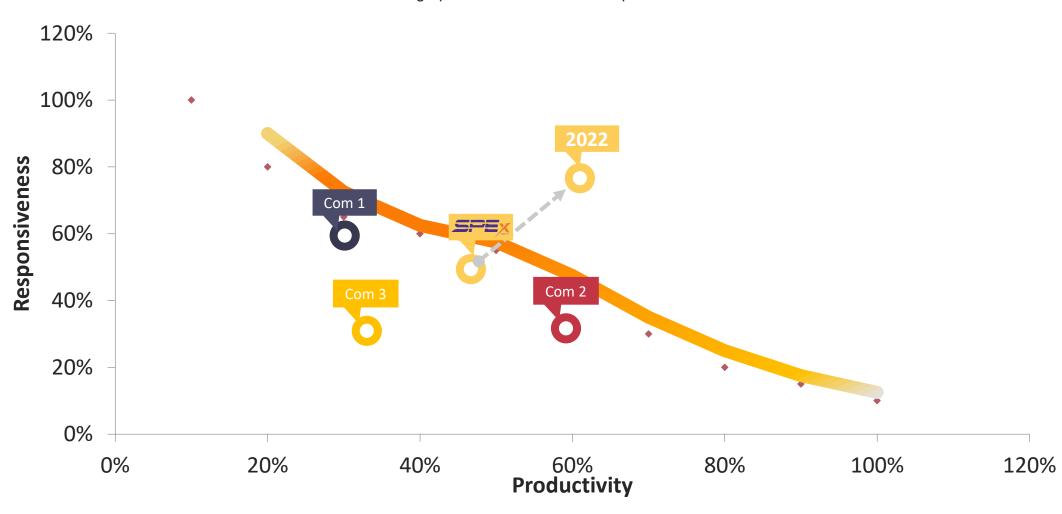
Direct link between providers,
Suppliers and our customers.



Supply chain management and shipping consolidation.

# **HOW WE COMPARE**

This graph shows how SPEX compare in the market









SPEX Express Company strive to be your preferred partner in the Logistics & supply chain in the communities where we operate. We combine economic success with social and environmental responsibility.



# **OUR SERVICES**

#### **DOMESTIC**

Our Domestic Express offers reliable door to door solutions for time-critical packages to be delivered within Jordan.

#### **FREIGHT**

Our airfreight products encompass a complete range of advanced, high quality services provided globally

#### **EXPRESS**

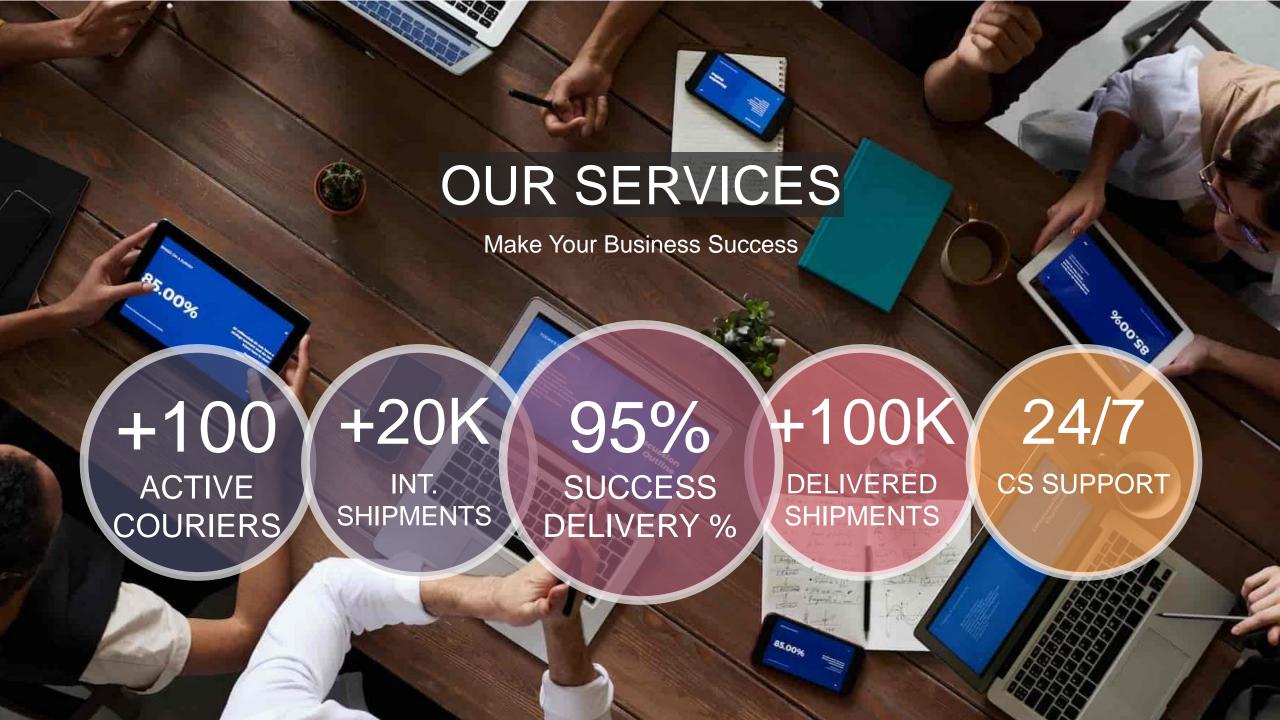
We will provide a global solution for importing and exporting time-sensitive documents and parcels door-to-door from around the world that will meet our customer's needs

#### RELATED SERVICES

We provide logistics related services such as packaging, training, and business identity services







# DOMESTIC SERVICES



#### **Our Online Platform**

Our online platform facilitates all our customer needs



#### Package Collect

Shipment are being picked from the suppliers upon request



#### Package Delivery

We offer next-business-day and same-day door-to-door delivery for your urgent domestic packages within Amman with a proof of delivery.



#### Cash on Delivery

We can deliver any product to our customers, collect the amount paid from the buyer, and then transfer the payment to our customer.

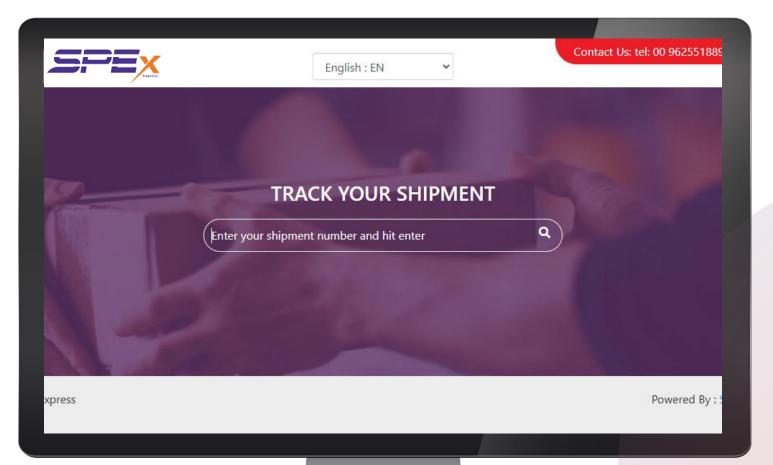


#### Return Service

Send items and receive them back to customer doorstep. Ideal solution for getting documents signed or sending products that require repair and return.

# OUR ONLINE PLATFORM



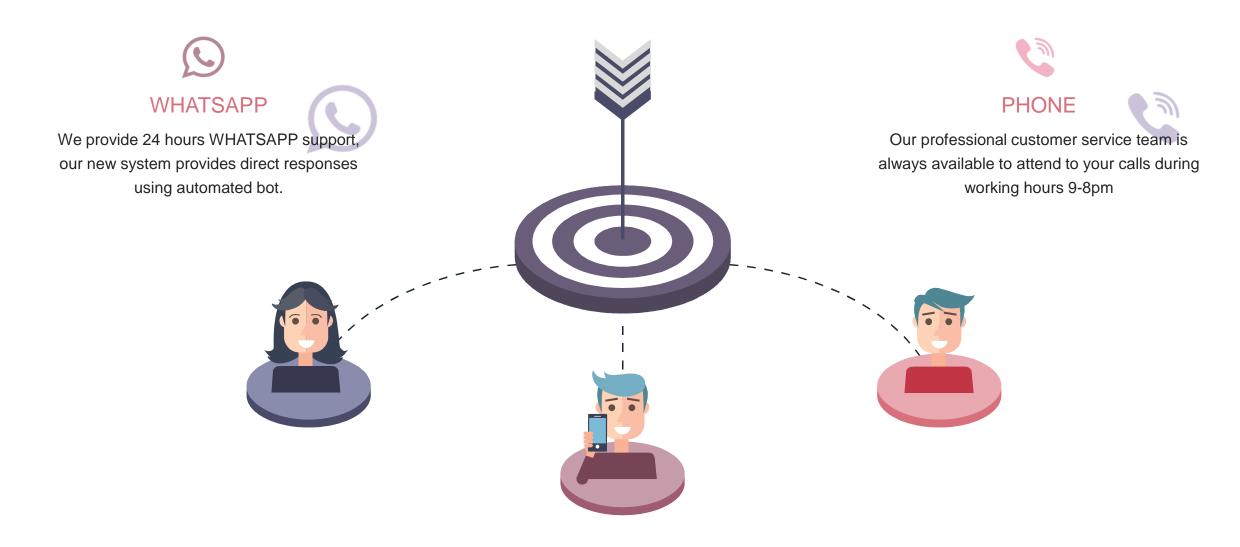


# OUR ONLINE TRACKING SYSTEM

### Pickup and tracking

We will pick up and deliver the packages within agreed delivery times with the ability to track your shipments online at any time, we will use our cars for Amman city limits and for remote areas.

# 24/7 SUPPORT



# COMING SOON

SPEX APP



Easy To Use

100%

**Covering All Services** 

100%

Responsiveness



# **OUR WAREHOUSE**



Well

Segmented

Our warehouse is well segmented to assure no shipments out of track

Future

Automation

02

We have future plan to prepare and instruct the first full automated warehouse with humanoid robots

Assure

Security

Our warehouse is secured with cameras and security systems that records and secures your shipments 24/7

Maintain

Condition

04

If you're shipping products that need specific temperature or that might break, our warehouse is designed to keep your products safe.

# ROAD FREIGHT



01 RELIABILITY

We provide reliable and fast road transport services throughout UAE and GCC and neighboring countries as well. 02

#### COST EFFECIENCY

We have some of the most costeffective land transport solutions available, that ensure maximum efficient for our clients when it comes to delivering their products and services to their respective markets. 03

#### **VARIETY**

Door-to-door forwarding services by road are virtually available from any point to anywhere with-in the middle-east.

# AIR FREIGHT

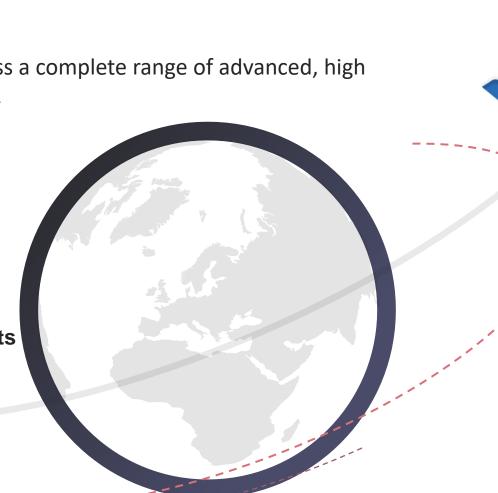
Our airfreight products encompass a complete range of advanced, high quality services provided globally.

#### **6 Years of Experience**

Our experience in scheduling and clearance procedures combined with our network of offices and selection of premium airfreight carriers, affords maximum presence with optimum connections thus enabling our customers to save time and money.

#### **Meeting customer requirements**

This is a result of analyzing our customer's requirements permanently and developing products/ services to suit their needs. We offer both Priority and Economy Services, Groupage, Sea /Air Multimodal and Charter Services, in addition to our Door to Door Services, Our Network of agents give us access to worldwide stations and make it for our customers a one stop shop solution.



# **SEA FREIGHT**

Whether it's Full Container Loads (FCL), Less Than Container Loads (LCL), import or export, consolidated or project cargo – whatever your requirements may be, we will provide comprehensive ocean freight forwarding services. Backed by our relations & network of freight forwarders and key shipping lines, our ocean freight services will take care of your cargo through the entire shipping cycle, from collection to the delivery to the ultimate consignees.



FCL & LCL to and from all major markets



**Customs Clearance** and **Door Delivery** 





Container stripping / break bulk







Full documentation service

Real time information systems and Product insurance programs



# **EXPORT EXPRESS**





We will Ship urgent packages around the world through Priority Express. Documents or parcels will be carefully packed, swiftly shipped and attentively cleared through customs to arrive on time to any global destination.



#### SAVING EXPRESS

For less urgent heavy packages, we will offer Eco Express, a time-definite delivery solution that enables customer to ship and send packages around the world at more economical rates than Priority Express.



#### MUST PROVIDE

- Online Shipping and real-time tracking updates.
- Proof of Delivery.
- Delivery notifications via e-mail and SMS.
- Customs clearance and a wide range of nonstandard export and Clearance services.



### Online Importing

We will offer our customers a smart tools to track your imports, and tools to import packages from customer global suppliers by contact us.



#### **Priority Import Express**

door-to-door solution for your urgent packages.



#### **Eco Import Express**

For less urgent shipments, Eco Import Express is a cost-effcient delivery alternative that balances a great price with a longer delivery time.

# IMPORT EXPRESS

We will provide a global solution for importing time-sensitive documents and parcels door-to-door from around the world that will meet our customer's needs.



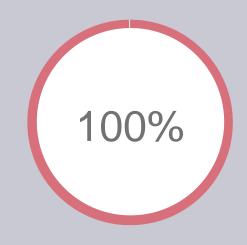


## OUR FUTURE GOALS Your Business Slogan Here



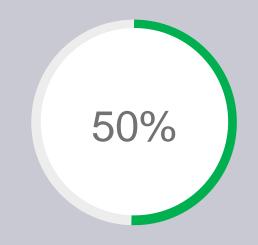
## AUTOMATION & TECHNOLOGY

Our entity is the first socio-technical logistics firm that has a special investment program in technology that raises accuracy, intimacy, and efficiency



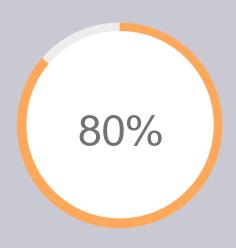
## RESPONSIVENESS & PRODUCTIVITY

Maintaining a good responsiveness, productivity, and cost rate has been always the biggest tradeoff in the logistics market, our future plan includes raising the responsiveness to 100% to improve the market frontier in Jordan



## GREEN & SOCIAL RESPONSIBILTY

Green is one main part of our vision, our social responsibility initiations encounter education, environment, and voluntary work



## QUALITY & EXCELLENCE

We are currently tracking our internal initiations to achieve great scores of excellence. Tracing our enablers and results is done through a qualified team leaded by certified EFQM assessors to apply for Excellence Awards

## CAN WE DELIVER TO SPACE?!

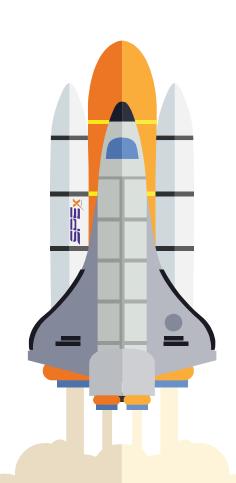


We have set the key elements needed to foster innovation and creativity, through workshops, implementation, and ongoing development



## HARD WORK & DECIPLINE

Our employees loyalty and intimacy builds our core motto of discipline and hard work.





## EDUCATION & KNOWLEDGE TRANSFER

Education is one of the key elements that manage the development cycle we have a clear plan how to educate and transfer the knowledge internally and externally



## TRAINING & EMPOWERMENT

Empowering our employees by professional training and clear instructions to take right decisions to raise productivity.

## **AUTOMATION & ROBOTICS**



#### **Investment Objectives**

Our professional team will study the technological needs and brain storm the ideas to reach to the best decision that matches



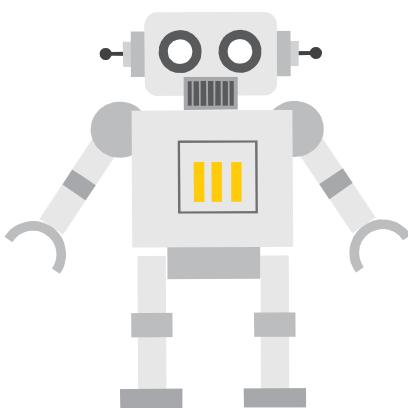
#### **Remote Agents**

Remote agents are one of our key factors to enhance productivity and overcome the productivity VS responsiveness tradeoff



#### **Customized System**

Owning a customized system that attends to every need of our customers will eventually boost our performance



#### **Humanoid Robot Investment**

Our investment in humanoid robots is a major key to accomplish our objectives



#### **Smart Warehouse**

Our warehouse ability and infrastructure to foster the development cycle of supply chain



#### **User Friendly App**

Our customers ability to accomplish all the transactions through a single app



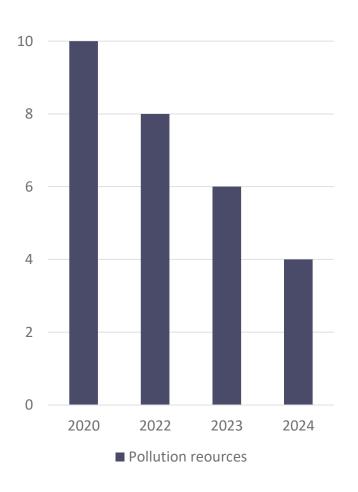
# Build a better environment for our kids

We Care!!



#### Pollution Reduction

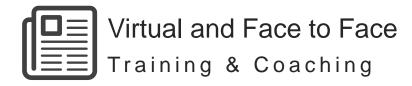
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## **SPEX ACADEMY**





In our academy we use MOOC strategy to manage reaching to the biggest number of beneficiaries.



The flexible revenue and business model will allow all people intending to learn to opt in to our learning platform.



Our academy will foster and aid initiations and startups to enhance Jordan's economy.

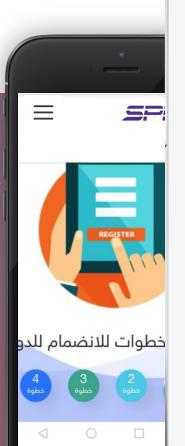
# MOOC Minimum MOOC Expectations

5 Specializations 500

Media files

20K

Students







نوفر لكم

#### مدربون محترفون



يتم تدريب مدربينا على البرنامج ومتابعة جودة إنتاجهم لمدة لا تقل عن سنتين قبل أن يستقل المدرب

#### متابعة حثيثة ومنشور أسبوعي



نقدم مع كل دورة حقيبة تدريبية متكاملة تتضمن الوثائق اللازمة بالإضافة إلى رسائل تنشيطية



### **Excellence Plan**

Your Partnership Is Our Trail to Excellence



2021 Setup Enablers & Plan

#### Trace Results & Train

2021-2024



✓ RADAR

✓ FEED BACK











**Award Winning Company** 



We will consider your communication highly appreciated, our on call team will forward you to the concerned person.



#### Contact



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